





REACHING NEW HEIGHTS

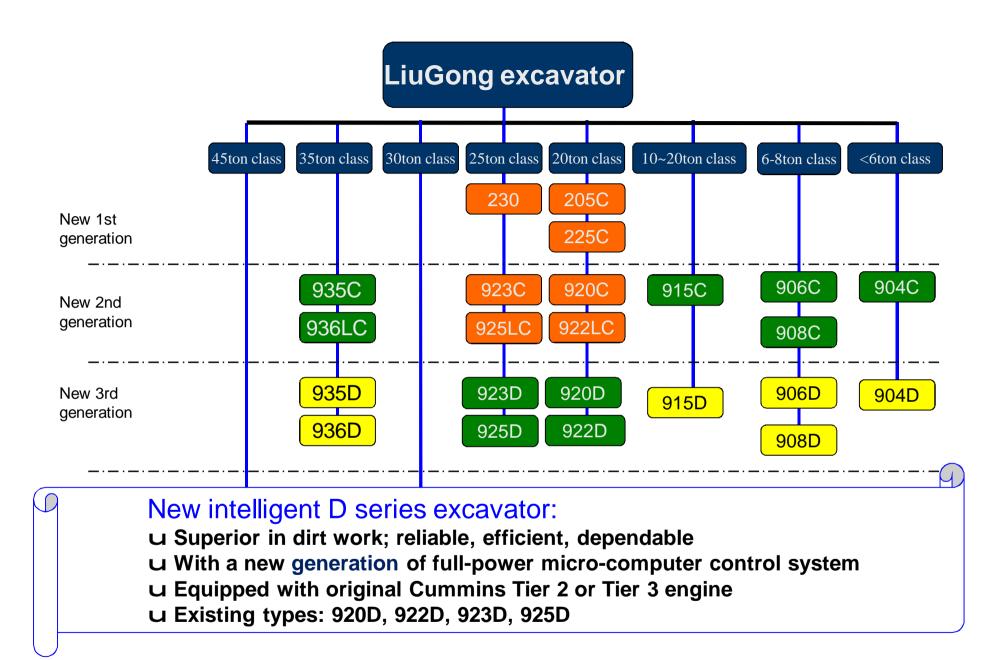
D Series Excavator Introduction

Presented by: Curt Unger

Overseas Sales & Marketing Division November 2010 Shanghai



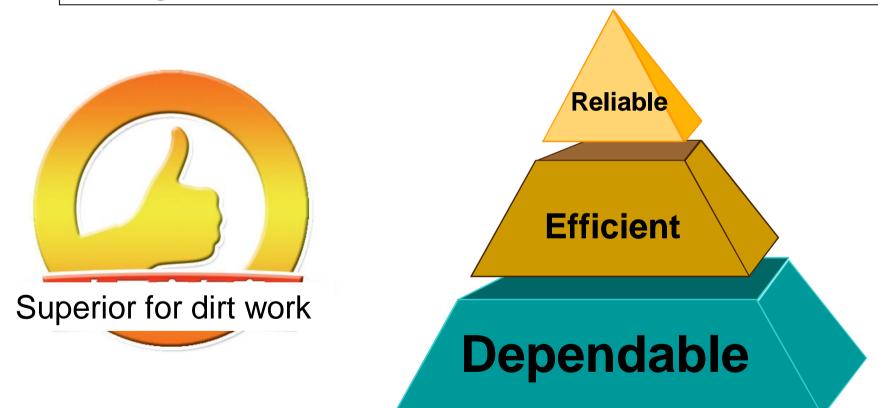
- Introduce & Define the Main Features of our new D – Series Excavators
- Benefits & Highlights
- Review Launching plan for Overseas markets



Main features of LiuGong's D - Series excavator

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Changes in the new D-Series make our units:



Proven Design Components

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Powerful – Cummins Engine REACHING NEW HEIGHTS

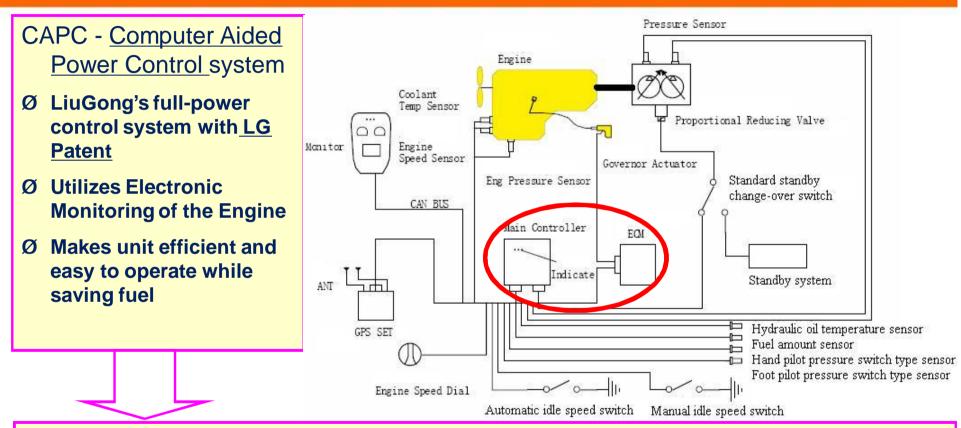
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- World class name
- Turbocharged / inter-cooled
- Power even at high elevation
- Meets tier 3 emission standards.
- Burns clean with Low fuel consumption rate.
- Low noise.
- Extremely reliable and durable
- Parts availability
- Name recognition
- A Global Brand with a Global Footprint for support

Support Tier2/Tier3

D – Series utilizes a new <u>Computer</u> Aided Power Control system REACHING NEW HEIGHTS



- CAPC constantly <u>monitors engine RPM's & Pump Pressure</u> to match speed and power with ground conditions
- CAPC <u>improves the load sensing capability</u> of our excavators to make them easier to operate and more productive
- CAPC gives the operator and <u>extra sense of feel</u>

Engine speed control

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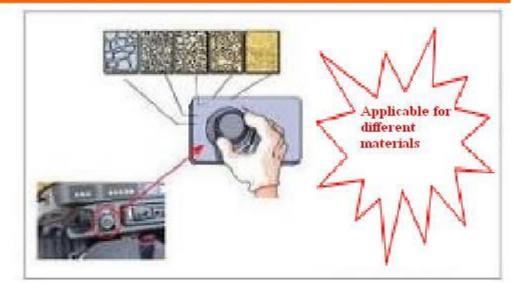
CAPC allows multiple settings for the throttle position:

- •Powerful digging mode
- •Economical mode
- •Light mode
- •Precision Working mode
- •Special Application mode

Matches excavator to ground conditions

Emergency mode function allows an operator to keep working even if the controller goes down.

Basically, allows the operator to revert back to the old 225C







Power Boost Function

Button or right joystick

8 second boost

Allows operator to maintain productivity in changing conditions





Auto Idle Function

- More economical
- Saves Fuel
- Quieter
- Adds to engine life





Overheating Protection : For working in hot climates and confined areas

CAPC will automatically reduce engine RPM

Overheating protection protects the owners investment

Can save a lot of money





Simple to operate and easy to read and check status

Screen is easy and clear to read

一花湖北山	100000
一直流游戏	100
THE REPORT OF	TICOU SCHARE
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Simple to check all status screens

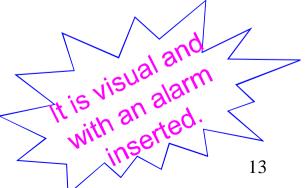


Displays Maintenance Information. If user friendly then people will use it.







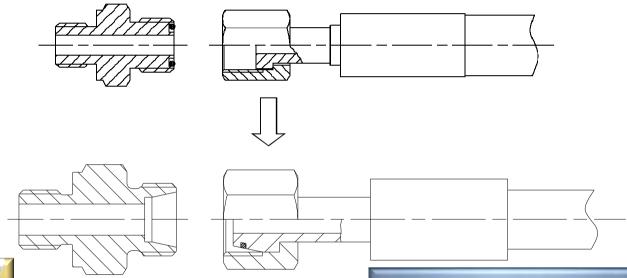


Hydraulic system: Improved Reliability and Durability

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Improved reliability: In Hydraulic System

- I Changed from flat face O-ring connectors
- I New 24° cone type connector (with O-ring).
- Ø Improves the seal performance under vibration





- Improved connection especially were Vibration is an issue.
- Fewer leaks



Hydraulic system: Improved Reliability and Durability REACHING NEW HEIGHTS

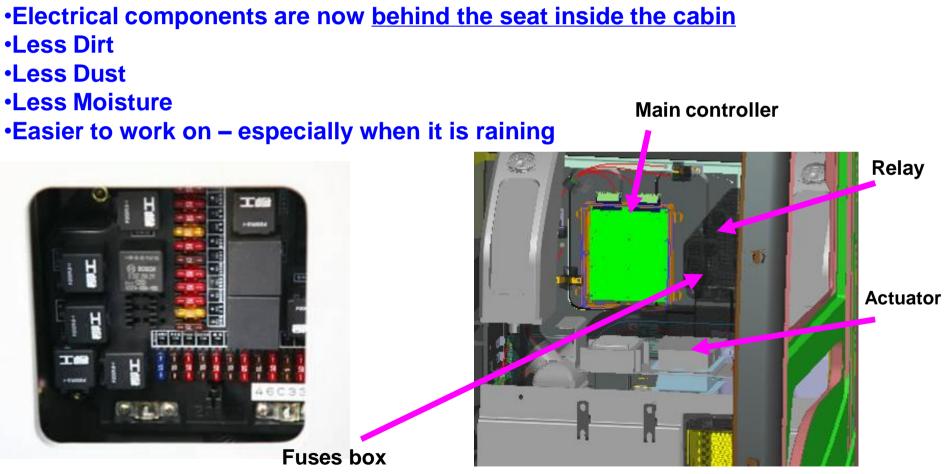
New hose routing and mountings:

We have rerouted hoses and added line connectors so there less rubbing and less wear from vibration

Reduces: Leaks, Parts wear, Downtime

Electrical system: Improved reliability and durability REACHING NEW HEIGHTS

Improved the layout of the electrical components:



Electrical system: Improved Reliability and Durability REACHING NEW HEIGHTS

Improved the routing and mounting of electrical lines:

- Improved layout <u>will decrease the</u> wear caused by vibration and <u>friction</u>
- Changed to a multi-point ground system
 - reduces electrical shorts
 - easier to trace shorts
 - fewer service issues



centralized grounding wire changed to multiplepoint grounding wires





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Spacious cab:

- Ø 1008mm (39.7") wide, one of the most spacious cabs in this industry
- Ø Meets all ISO standards for cabins
- Ø Incorporates our safety interlock system which locks down hydraulics for safety





Comfortable operating environment

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Auto sensing A/C

- Ø Large Capacity (5000kcal(SAE) A/C puts out a large volume of cool air
- Ø New air duct arrangement improves air flow
- Ø Offers internal recirculation mode and external fresh air supply mode (filtered)
- Ø Operators have better control of their environment year round



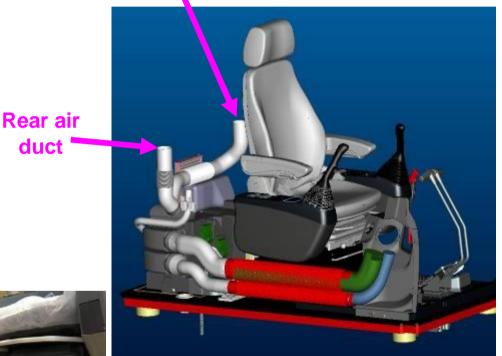
Simple Air Conditioning / Heater operation controller, easy to operate



duct

Rear air duct

for feet



Larger diameter air ducts handle more air volume for better circulation Faster cooling Less wind noise Air outlet Even flow of air Window defrost vent 19

Comfortable operating environment

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Operator friendly control levers

<u>Less resistance</u> so less pressure to stroke the valve.

<u>Operator won't get tired</u> even after a long day of operation

New Pedal Design

Pedal design is more ergonomic -- <u>more comfort</u> allows <u>precise</u> and easy operation

More room on pedals for muddy boots









Improved work environment with D-Series



Comfortable environment for operator



Safety lock – reduces accidents



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Defrosting vent for front window with better circulation



Improved wiper mounting bracket



Storage space

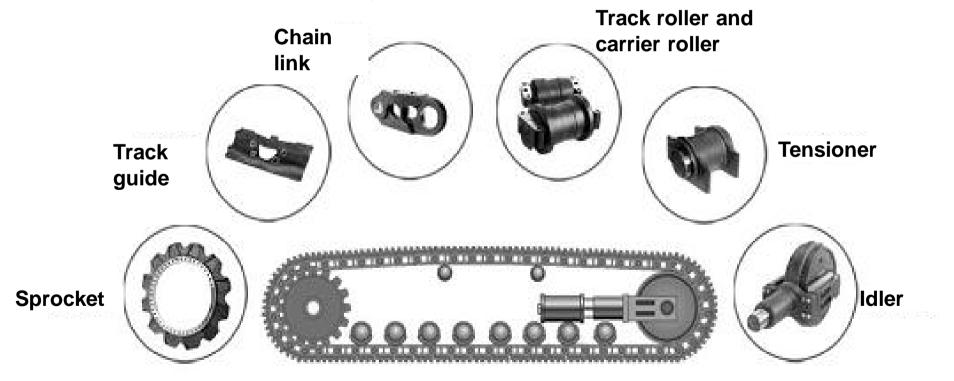


Speaker system improved $_{21}$



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Undercarriage parts from well known manufacturers with proven reliability



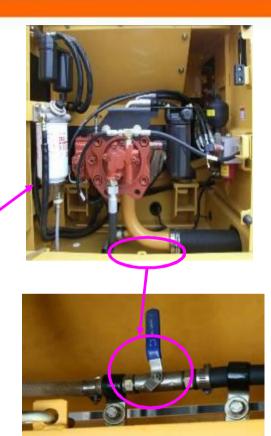
Easy access maintenance points for serviceability REACHING NEW HEIGHTS



Easy to Replace air filter







Impurities drainage valve for fuel tank

Simple and convenient maintenance

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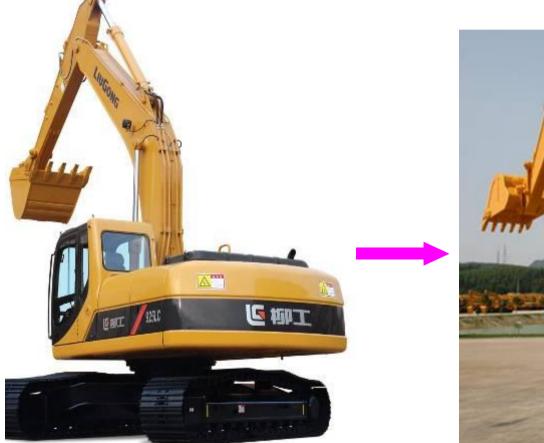
Replace A/C filter



Improved appearance

1.4

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D series

C series

Schedule: <u>D-Series Currently in</u> Production

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§ Changes discussed will improve our product, our reputation and brand recognition

Model	2010				2011						
	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	Мау	June	July
922LC											
925LC											
920D											
922D											
923D											
925D			-								

Only for EU/Russia		
Current production		
Interim period		

We will see you in the beautiful city of Liuzhou on Nov. 25th REACHING NEW HEIGHTS

Enjoy the Excavator factory tour on Thursday! Thank You !